

# Building New Zealand's capability

Business School  
Executive and Professional  
Development



Waipapa  
Taumata Rau  
**University**  
of Auckland



**We partner with individuals and organisations to grow  
New Zealand's productivity and create transformative impact through  
our strategic short courses and customised programmes.**



Kia ora,

Welcome to Executive and Professional Development (EPD), where learning and action converge to unlock doors to personal and professional success.

In today's ever-changing business landscape, investing in professional growth is essential. By honing your skills, embracing new competencies and staying ahead of the curve, you position yourself to thrive amidst change and confidently embrace the future of work.

For organisations and businesses in Aotearoa New Zealand, fostering a culture of continuous learning and agility is key to enabling teams to navigate transitions successfully. Shifting from traditional to value-driven roles allows innovation and impact to take centre stage.

At EPD and the Business School, we champion lifelong learning. Our esteemed facilitators –academics, industry experts, thought leaders and seasoned practitioners – bring real-world experience and research-based knowledge to your learning journey. Whether you're looking for a quick skills refresh, a deep dive or a bespoke module tailored to your organisation's needs, our programmes deliver.

Through our interactive executive courses, you'll connect with professionals who, like you, have transformed their careers through shared learning. Their success stories inspire us every day.

Join us at Executive and Professional Development, where learning isn't a destination; it's a lifelong journey towards excellence.



**Dr Kirsty Williamson**  
**Director of Executive and  
Professional Development**  
*University of Auckland  
Business School*



Flagship leadership programmes

# Transitioning to C-Suite programme



*"From my point of view, it is the only programme of its kind that develops senior leaders into a C-Suite ready executive."*

**Sally Williams**  
**Employment Relations Manager**  
*Airways New Zealand*



*"The tools you come away with, the connections you make, these are invaluable for business today."*

**Darren Elmore**  
**National Service Manager**  
*Ricoh*

We believe modern, dynamic and adaptive organisational leaders aren't born, but taught.

The Transitioning to C-Suite programme for mid to senior leaders blends academic rigour with business practicality to enable you or your team to gain confidence and build networks to begin operating at a more strategic level.

Created for ambitious, talented managers from any industry aspiring to a more senior leadership role, this three-month modular programme prepares you to step forward into your future as an executive.

You'll learn from leading academics, senior industry executives and board directors who discuss the realities of being an executive. Our past cohorts are made up of people from around Aotearoa New Zealand who have risen to senior positions in several industries and fields.



**By attending the programme, participants gain:**

- › Nuanced insights into the leadership challenges and opportunities from senior executives and research.
- › Skills to influence and persuade across an organisation.
- › Strong decision-making skills and enhanced strategic thinking.
- › Te Ao Māori understanding and how to integrate it into your organisation.
- › Insight into shaping the organisational culture that creates value for stakeholders.
- › The strategic tools and innovative techniques to lead future growth.
- › A larger professional and personal network by building relationships with key executives from other organisations across New Zealand.
- › Self-awareness, executive presence and understanding of how you lead and work with others.
- › Leadership and coaching skills through peer mentoring and peer coaching workshops.
- › The positioning and confidence to take on more strategic, senior leadership roles in an organisation.



Visit our website

## Why choose the University of Auckland for leadership development?

The Transitioning to C-Suite programme has world-class academics from New Zealand's leading university and industry experts as facilitators and mentors. Sitting within New Zealand's top business school, the Executive and Professional Development team leverage the University's connections with both academia and industry to deliver a high-quality programme.

### Interested to learn more?

Talk to our team – they can answer any questions and provide a tailored recommendation.

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## Quick facts: Transitioning to C-Suite Programme

- › **Format:** 3 × 2-day in-person modules and 4 × 1.5-hour online executive peer coaching sessions over a 3-month duration.
- › **In-person location:**  
University of Auckland Business School,  
Sir Owen G Glenn Building,  
12 Grafton Road, Auckland.

# Go further faster with our short courses



Expand your knowledge and expertise in a specific business area through our short courses. Suitable for anyone looking to upskill and gain confidence fast – from early-career working professionals to team leaders.

**Comprehensive business topics for every career stage:**

- › Artificial Intelligence (AI)
- › Communication & Negotiation
- › Finance & Accounting
- › Leadership Development
- › Management Capabilities
- › Projects & Operations
- › Sales & Business Development
- › Strategy & Innovation
- › Sustainability

Most of our short courses are one to two days long and require no prior experience. They are designed to equip you with relevant skills that can be deployed immediately in a tangible way.



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*"We haven't needed to redesign our strategy since COVID-19, even in the face of unprecedented disruption. That is a testament to the value of your method."*

**Simon Tohill**

Strategy Manager, Cigna Insurance

**Short Course: Adaptive Strategy**



*"The content was both informative and valuable - particularly around the differences between professional management and leadership. There were practical examples and 'homework' to apply what we learnt back to a real-life setting. Overall, a fantastic course."*

**Di Senior**

National Marketing Manager

Child Cancer Foundation

**Short Course: Leadership that Motivates High Performance**



*"The content of the course is easily transferable to many workplace situations, giving clear visibility into what an effective project manager should do, and the process that should be followed. I had a particular interest in the session on managing conflict and negotiation; this is a skill every project manager needs to have in their toolkit."*

**Shannon Thomas**

Operations Support Manager

Warehouse Stationery Ltd.

**Short Course: Project Management**

# In-house short courses and long-term programmes for teams and organisations



## Building organisations that thrive in a disruptive world

Partner with us to co-create a transformative and adaptive custom programme that builds your team and organisation's capability, drives change and embeds a growth mindset.

We bring our creativity and experience working with organisations across all sectors to address the unique opportunities and challenges specific to your workplace, context and culture. The result is a unique 'customer-focused' programme that will have an immediate impact on your business. We can work with you anywhere in Aotearoa New Zealand – online, on campus or at your organisation.



## Case study:

KPMG had seven partners go through a tailored programme to update their leadership skills, helping to ensure they stay a people-first business. Co-created and facilitated by EPD, the programme was a remarkable success, prompting KPMG to launch a three-year initiative, extending this developmental opportunity to 105 other partners.



Visit our website



*"We now face the future with clarity and confidence. We have clear goals but can explore and pivot. It isn't just the output that is valuable - the challenging conversations during the process forced us to really think about what success means."*

**Kurt Janssen**  
CEO and Founder, Orbica



*"Apart from the obvious time and money savings that can be achieved if a large enough group can be formed, there's also the opportunity to tailor or contextualise the content and strengthen inter-departmental relationships."*

**Greg Turrell**  
Learning and Development Manager  
Samsung Electronics New Zealand



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## Executive and Professional Development team:



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Contact us to learn more and get a tailored recommendation  
for you or your team.

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