

LEADING FROM ASIA

# PhD IN MANAGEMENT



**NUS**  
BUSINESS  
SCHOOL



# PUSHING RESEARCH FRONTIERS

Located in Singapore, the heart of Asia, and as part of National University of Singapore, NUS Business School is the ideal place for outstanding scholars who conduct cutting-edge research to pursue their passion and create knowledge with impact. As a doctoral student, you will be working in an environment of intellectual intensity with over 140 faculty members who graduated from leading universities all over the world.

## NATIONAL UNIVERSITY OF SINGAPORE

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NUS is one of Asia's leading universities with over 38,000 students across three campuses. Offering a distinctively Asian yet global experience, our students are given the opportunity to excel not just academically, but also to grow socially.

NUS is recognised for its breadth of academic programmes, experiential learning, entrepreneurship education, and impactful research. Our research activities are strategic and robust. We are known for our research strengths in engineering, life sciences and biomedicine, social sciences including business and natural sciences. We value the power of creativity and innovation in building a supportive environment for creative enterprise within our community.

### #1 IN ASIA

Times Higher Education  
World University Rankings 2016 / 2017 / 2018

### #1 IN ASIA PACIFIC

For Research Excellence by QS Global 250  
Business Schools Report 2017

## THE NUS BUSINESS SCHOOL PhD PROGRAMME

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NUS Business School offers a rigorous Doctor of Philosophy (PhD) Programme in selected areas of business disciplines. The programme is designed for local and international students who are keen to become management scholars and pursue an academic career. We aim to develop scholars who will not only become outstanding researchers, excellent teachers and effective collaborators, but who will also be able to address the needs of industry.

In particular, our programme provides research training in a subject area through independent investigation, study and experiment, culminating in the preparation of a thesis. Students are also required to complete appropriate courses in the first two years that will arm them with essential knowledge and methodological skills.

### #38 IN THE WORLD, #4 IN ASIA

Based on University of Texas Dallas 2017 Ranking of  
Business Schools' Research Productivity



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INTAKE EVERY AUGUST  
<15 STUDENTS PER INTAKE

## WHAT WE CAN OFFER YOU

- Full tuition subsidy for 4 years
- Monthly stipend of up to S\$2,700
- Overseas experiences and conference support
- Annual IT and book allowance
- Mentored by world-class professors
- Career placement support
- GMAT fee waiver for selected applicants

# THE PhD EXPERIENCE AT NUS BUSINESS SCHOOL

The research support we provide for our PhD students is on par with the best in the world.

Our students are encouraged to reflect on the principles and tools that they are taught, and ask why something works the way it does. We also provide numerous opportunities for students to develop their communication skills, as knowledge dissemination is critical to knowledge development in business.

We have close connections with many internationally-renowned researchers around the world. You will be able to access the extensive resources of the National University of Singapore, as well as participate in research networks both within and outside of the University.

So why wait? We encourage you to take up the challenge, dive into our research environment and produce insights that will excite the academic and business communities, making a difference to Singapore, Asia and beyond.



## TWO TRACK PROGRAMME

Economic-Sociology Based  
Programme of Study

Psychology-Sociology Based  
Programme of Study

## SEVEN AREAS OF SPECIALISATION

- Accounting
- Analytics and Operations
- Finance
- Management & Organisation
- Marketing
- Real Estate
- Strategy and Policy

## PROGRAMME STRUCTURE

YEAR 1-2	10 to 12 doctoral level courses
	Summer Paper
	Qualifying Examination
YEAR 3	Proposal Defence
YEAR 4	Dissertation

# ACADEMIC PLACEMENT

 >160 alumni across the world

## Americas

Rutgers Business School, Temple University, Fordham University, Georgia State University, University of Victoria, McMaster University, Adolfo Ibanez University, etc.

## Middle East & Pacific

King Fahd University of Petroleum and Minerals, Lincoln University, Massey University, Australian School of Business, The University of New South Wales, Zayed University, etc.

## Class of 2018

NEOMA Business School, Shanghai University of Finance and Economics, The Chinese University of Hong Kong, Shenzhen, Singapore Management University, Nanyang Technological University, Hong Kong Polytechnic University, Shanghai University, Hong Kong Baptist University

## Class of 2017

King Fahd University of Petroleum and Minerals, Shanghai University, University of International Business and Economics, Hong Kong Baptist University, City University of Hong Kong, Nanyang Technological University, Singapore Management University, Singapore University of Social Sciences

## Class of 2016

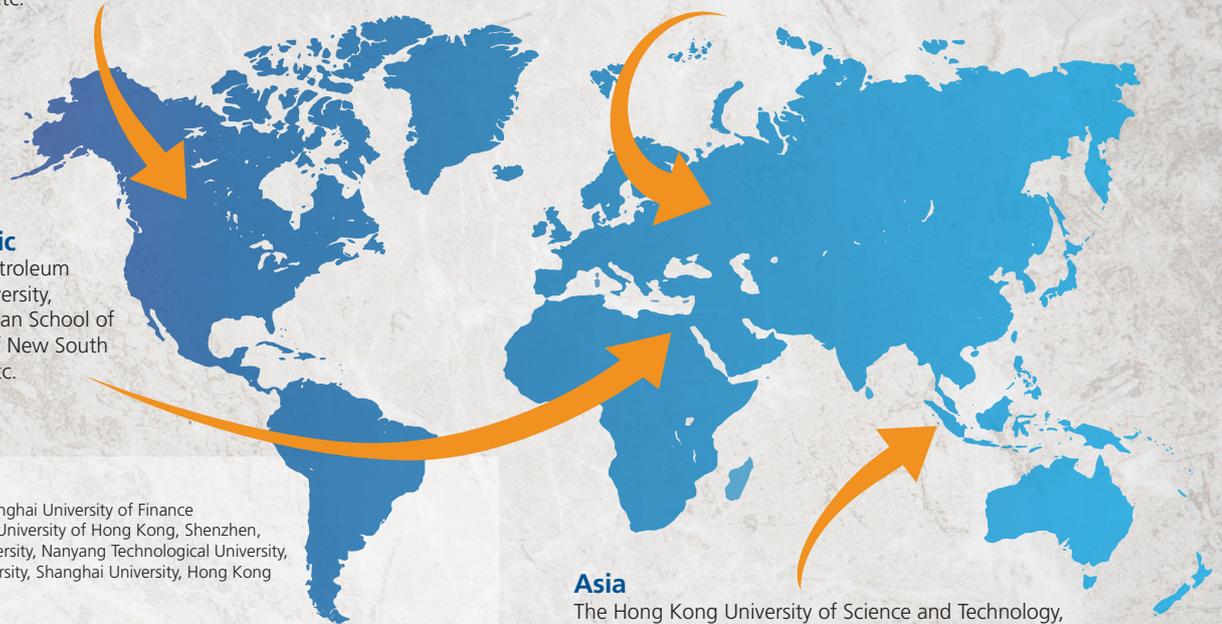
Hong Kong Baptist University, Xiamen University, Sun Yat-Sen University, Renmin University of China, Hong Kong Polytechnic University, Nankai University

## Europe

The University of Exeter, Queen's University Belfast, Maastricht University, Hautes Études Commerciales, Imperial College London, Erasmus University, University of Münster, etc.

## Asia

The Hong Kong University of Science and Technology, Korea University, Nankai University, Indian School of Business, Singapore Management University, Shanghai University of Finance and Economics, Nanyang Technological University, Renmin University of China, etc.



# POWERED BY GLOBAL EXPERTS IN CUTTING EDGE RESEARCH

The school has distinguished international faculty educated at renowned universities including Harvard, Wharton, MIT, Oxford and many others. Known for their research quality and great teaching, our faculty members are committed to providing students with excellent business education.

## OUR PROFESSORS



**Ke Bin (China)**

*PhD, Michigan State University*

Ke is a faculty member in the Department of Accounting and Provost's Chair at the NUS Business School. He is also the Director of Asia Accounting Research Centre at the same school. He is a holder of the prestigious "Chang Jiang Scholar" title awarded by China's Ministry of Education and the Li Ka Shing Foundation. His research interests involve using both traditional approaches and interdisciplinary approaches to tackle today's complex business problems.



**Melvyn Sim (Singapore)**

*PhD, Massachusetts Institute of Technology*

Melvyn is the Head of Department in the Department of Analytics & Operations and Provost's Chair at the NUS Business School. His research interests fall broadly under the categories of decision-making and optimisation under uncertainty with applications ranging from finance, supply chain management, healthcare to engineered systems. He is one of the active proponents of Robust Optimisation and has given invited talks in this field at international conferences.



**David Mitchell Reeb (USA)**

*PhD, University of South Carolina*

David is a Professor of Finance and holds the Mr. and Mrs. Lin Jo Yan Professorship in Banking and Finance in the Department of Finance at NUS Business School. He also serves as a Senior Fellow of the Asian Bureau of Finance and Economic Research (ABFER), a Fellow of the Academy of International Business, and as the Director of Business Doctoral Programme at NUS. His academic research interests range from founding-family ownership to the properties of mandatory disclosure rules, spanning the incentives of financial regulators to the economics of information.



**Michael Frese (Germany)**

*(PhD, Technical University Berlin)*

Michael is the Head of Department in the Department of Management & Organisation and Provost's Chair at the NUS Business School. He also has a joint appointment at Leuphana University of Lueneburg (Germany). Prior to that, Michael held a chair for work and organisational psychology at University of Giessen and also taught at London Business School. His research spans a wide range of basic and applied topics within organisational behavior and work psychology.



**Lim Wei Shi (Singapore)**

*PhD, London School of Economics*

Wei Shi is a faculty member in the Department of Marketing at the NUS Business School. Prior to joining the Marketing department, she was with the Analytics and Operations department in the same university. Her research interests are in the areas of marketing and operations interface, in particular, advance selling, pricing strategies and game-theoretic applications.



**Vishal Narayan (India)**

*PhD, Stern School of Business, New York University*

Vishal is a faculty member in the Department of Marketing at the NUS Business School. Prior to joining NUS, Vishal was an Assistant Professor in the Department of Marketing at Johnson School, Cornell University. His research interests include social networks, emerging markets, Bayesian methods and textual data.



**Ishtiaq P Mahmood (Bangladesh)**

*PhD, Harvard University*

Ishtiaq is a faculty member in the Department of Strategy & Policy at the NUS Business School. He is also the PhD Coordinator who oversees the overall PhD programme of the department. His research interests are in the areas of innovation and strategy in the context of emerging markets.

# BE PART OF OUR ACADEMIC FAMILY

There is only one intake in August every year for the PhD in Management Programme. Interested applicants must apply directly online at <https://bschool.nus.edu.sg/phd>

**Application Deadline:** 15 December

The application system is open for registration in the month of May for the August intake in the following year.

## Key application requirements:

- Earned, or expected to earn, a good Bachelor's degree in any discipline
- **Strong GMAT/GRE score with minimum 320 GRE (V+Q) and 3.5 (A)**
- Good TOEFL/IELTS score (if the medium of instruction of your university studies was not in English)
- Non-refundable Application fee: S\$50 (inclusive of GST)

## You will be required to upload a copy of the following document as part of your online application:

- Current resume
- Research Proposal or Statement of Purpose
- Bachelor's and/or Master's degree transcripts/mark sheets and degree scroll (with English translation, if applicable)
- GMAT/GRE scores
- IELTS/TOEFL report (if the medium of instruction of your university studies was not in English)
- Publications (if any)
- Two Referee Reports
- Passport or NRIC

## Decision Processes

Only shortlisted applicants will be notified for an interview. Successful applicants will be notified via email of the outcome sometime between February and April.

## NUS BUSINESS SCHOOL ❖ PhD & RESEARCH

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Visit <https://bschool.nus.edu.sg/phd> to learn more